
QP.
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A dedicated project design, engineering and management service delivered by passionate professionals

A **QP** document
2023

QP is driven by a dedicated team of talented and passionate professionals with a flair for designing, engineering and building standout properties that complement their environment and enrich the communities they serve.

We care about the planet, and it is our dedication to natural resources that inspires us to create structures and landscapes that are innovative, functional, sustainable and aesthetically unique.

We want our creations to evolve with their surroundings and approach every project with an unerring determination to leave the location a little better than we found it. That's how we make our mark.

Our Mission | Our Vision

Who We Are

From our humble beginnings in 1980 as a projects division to the Corinthia group of companies, QP has today established itself as a leading consultancy firm in its own right specialising in the design, engineering and management of construction, infrastructure and environmental projects.

Based in Malta but with activities in several countries, we are one of the few companies that can handle a project – no matter how big or small – from conception stage right through to handover.

Our diverse portfolio of international clients not only have access to a vast array of services through a single point responsibility, but they also benefit from an unparalleled passion for detail and commitment to deliver the highest specifications.



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International projects undertaken by QP over the past 40 years have been diverse in size and context – ranging from feasibility studies, master plan proposals and infrastructure projects, to individual residences and detailed design of interiors and fittings. We adopt a bespoke approach to each and every project, meaning our clients get exactly what they want, when they want it, how they want it.

We pay painstaking attention to detail and ensure that our projects are delivered on time and on budget. Our integrated set-up, combining our design, engineering and management expertise, means that the process is seamless for our clients, giving them complete peace of mind that their development is in the best hands.

Realising any project in a successful manner, no matter the size and complexity, requires creativity, organisation and attention to detail. This is our service promise.



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We know that QP is nothing without its people, which is why we have gone to great lengths to assemble an award-winning team of skilled, experienced and motivated professionals who gel together to provide an array of multi-disciplinary professional and technical services under one roof. Our architects and engineers, supported by other technical professionals, assess project feasibilities and provide design and management direction.

Such is our client-focused and relationship-driven approach, that we become an extension of our clients' office to deliver a level of service that one might only otherwise expect from an in-house team. We also untiringly strive to innovate and design better buildings that are not simply aesthetically pleasing, but also deliver attractive returns to owners or developers. We do this by skilfully crafting design solutions to unlock the maximum potential of a project.

Collaboration is key to everything we do. By involving all disciplines – from concept design to planning to construction – we are able to tailor a project to a client's specific needs. We have the added advantage that each member of our team is certified and accredited, which means we are always at the cutting edge of the industry.

Our People.



Our team members are recognised

Royal Institute of British Architects

Institute of Structural Engineers

Chartered Institute of Building Services Engineers

Royal Institute of Chartered Surveyors

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Design

Engineer

Manage

At the Core

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Design

Architectural Design

Interior Design

Engineer

Structural & Civil Engineering

Building Services Engineering

Manage

Technical Design Management

Project Management

Cost Management

Sustainability Management

Broader Capabilities

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QP Advisory

Development Management

Design

Architectural Design

Interior Design

Engineer

Structural & Civil Engineering

Building Services Engineering

Manage

Technical Design Management

Project Management

Cost Management

Sustainability Management

QP Consult

Cultural Heritage & Archaeology

Restoration & Conservation

Geomatics

Health and Safety

Traffic Modelling

Bespoke and integrated solutions

Management Systems

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ASITE™ Get to it

Electronic Document Management System



Building Information Modelling

CERTIFIED ISO 9001:2015 COMPANY

Quality System

BREEAM LICENSED ASSESSOR COMPANY

LEED

Sustainability Systems



Critical Success Factors

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Value Engineering

Quality, reliability and safety are paramount. To produce the best product at the lowest possible cost, we carry out a detailed analysis at the outset of every project focusing on design, structure, systems and equipment. We get involved at an early stage with key decision-makers to ensure that potential delays to our clients' projects are eliminated or kept to an absolute minimum.

Quality

We never compromise on quality, and our rigorous processes leave no stone unturned to ensure quality is present and checked at every stage of the project cycle. We consistently aim to deliver the best service possible and benchmark our performance against a set of established quality principles. Clients can set their minds at rest that they are getting nothing but the very best in every possible aspect of their project.

Compliance with Brief

We are acutely aware that a project's success or failure often depends on market conditions, which is why we research and evaluate a development long before putting pen to paper. Our proposals, therefore, take account of the particular characteristics of a site's location and are supported by a feasibility study on the cost and potential return. This enables our clients to make an informed decision on their investment.

Minimisation of Claims

Managing risk is a strategic exercise. We believe it is important to involve our key stakeholders as early as possible in identifying risks and analysing the probability of occurrence. In every project we undertake, we continuously seek to minimise threats to acceptable levels and to implement a set of rigorous standards for the project team to follow in order to ensure a successful and safe outcome.



Our Reach

Europe and Asia

Belgium | Czech Republic | Hungary | Italy
Malta | Poland | Portugal | Romania
Turkey | Ukraine | United Kingdom

Gulf

United Arab Emirates | Jordan | Oman
Saudi Arabia | Qatar

North Africa

Algeria | Egypt | Morocco | Libya
Tunisia

Sub-Saharan Africa

Ethiopia | Gambia | Ghana | Kenya
Nigeria | Sudan



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BOARD OF DIRECTORS

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PROJECT MANAGEMENT
Robert Galea

COST MANAGEMENT
Sandro Schembri

QP CONSULT
Edward Calleja

Added Value Proposition

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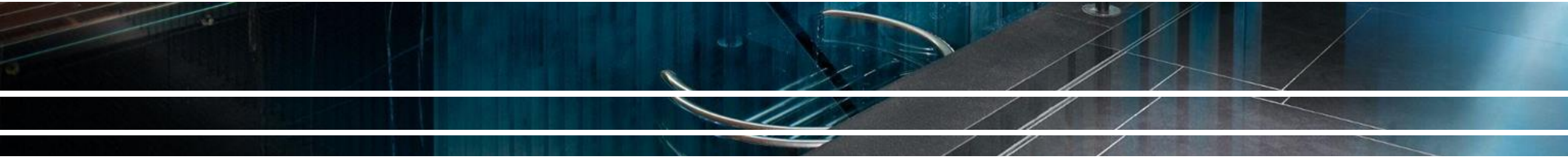


We provide a
Single-Point Responsibility

We work with
Tailor-Made Project Scoping

We are bespoken and have the
Flexibility to Collaborate

We provide adequate
Professional Indemnity







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Work Stream #1
Building a design process

Work Stream #2
Building an engineering process

Work Stream #3
Building a management process

Our Process

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Stage 0
Strategic Definition



Stage 1
Preparation and brief



Stage 2
Concept Design



Stage 3
Developed Design



Stage 4
Technical Design



Stage 5
Construction



Stage 6
Handover and Close out



Stage 7
In use



Our professional and technical teams will work together with you across all phases in specific work streams to ensure specific tasks are carried out seamlessly and in a coordinated manner and in the context of your wider project objectives.

Optimising Real Estate

Our involvement on real estate development management is one which focuses on the business needs of the project and aims to deliver a cost-effective proposition which enables the real estate stakeholders to make informed decisions on the technical, commercial and financial aspects of the project.

We have acquired vast experience in supporting the development of real estate for investment and are able to offer high-level strategic development management. This enables organisations to manage their real estate in a sustainable manner, optimise property use and minimise risk and expenditure during the course of their ownership, maximising the return on investment.

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Land Owner

INITIATE

Developer

IDEATE

Financer

FUND

Operator

UTILISE



Our approach to Design and Engineering

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Aligned with the master programme of works and forming part of wider design management plan, the immediate initial objective is for the project design team to establish and agree on the defining tangible deliverables.

Where the ultimate objective remains that to complete a fully detailed and coordinated design.

Collaboration

Strategy

Programme

Clash detection

Buildability and risk mitigation



Project Procurement Methodology

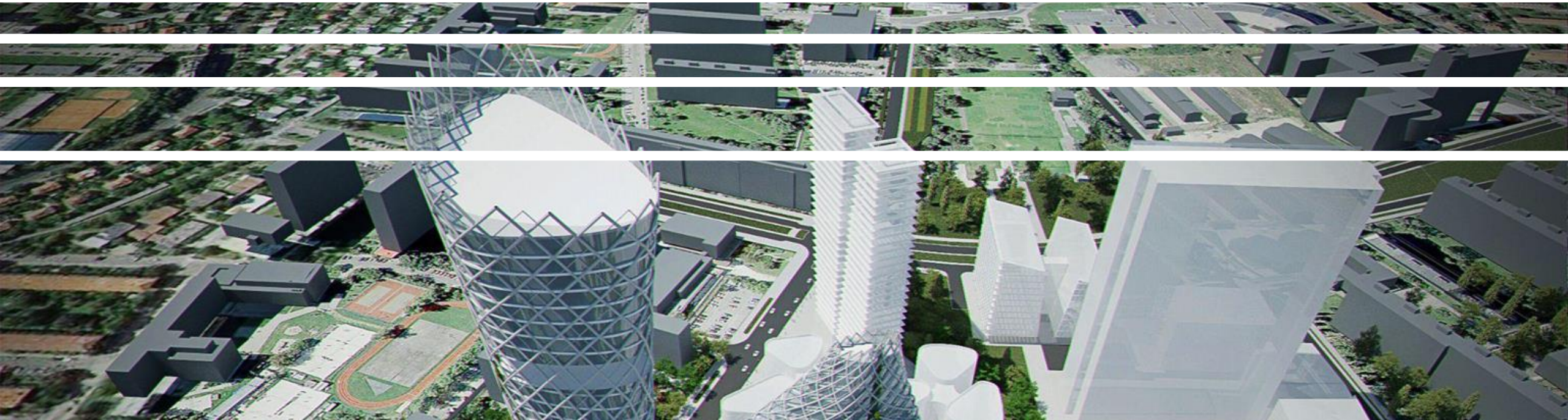
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In assisting the client to meet his specific needs, we adapt a macro overview of the development scheme that constantly seeks to appreciate the project within its wider organisational context.

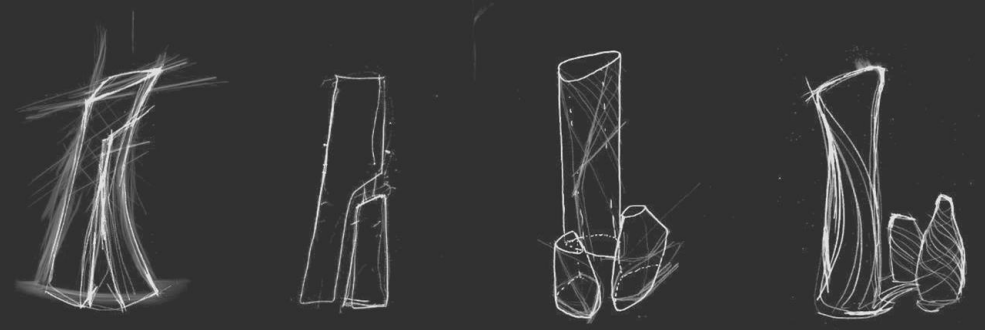
Project Concept
RIBA Stage 1-2

Design & Procurement
RIBA Stage 3-4

Project Delivery
RIBA Stage 5



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Our portfolio

Residential



Commercial & Retail



Hospitality



Aviation &
Infrastructure



Industrial &
Environmental



Leisure, Sport,
Health & Education



Masterplan | **Mixed-use**

Buildings | **Tall**

Buildings | **Residential**

Buildings | **Hotels**

Interiors | **Hospitality**

Interiors | **Food & Beverage**

Interiors | **Residential**

Buildings | **Commercial**

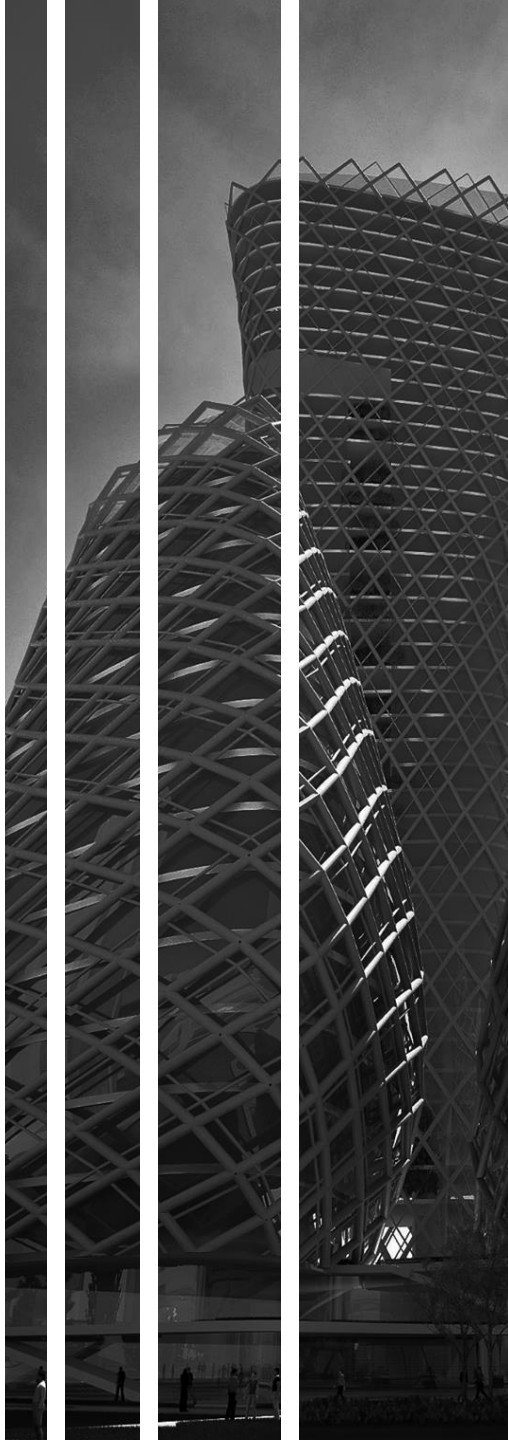
Interiors | **Commercial**

Buildings | **Industrial**

Infrastructure | **Aviation**

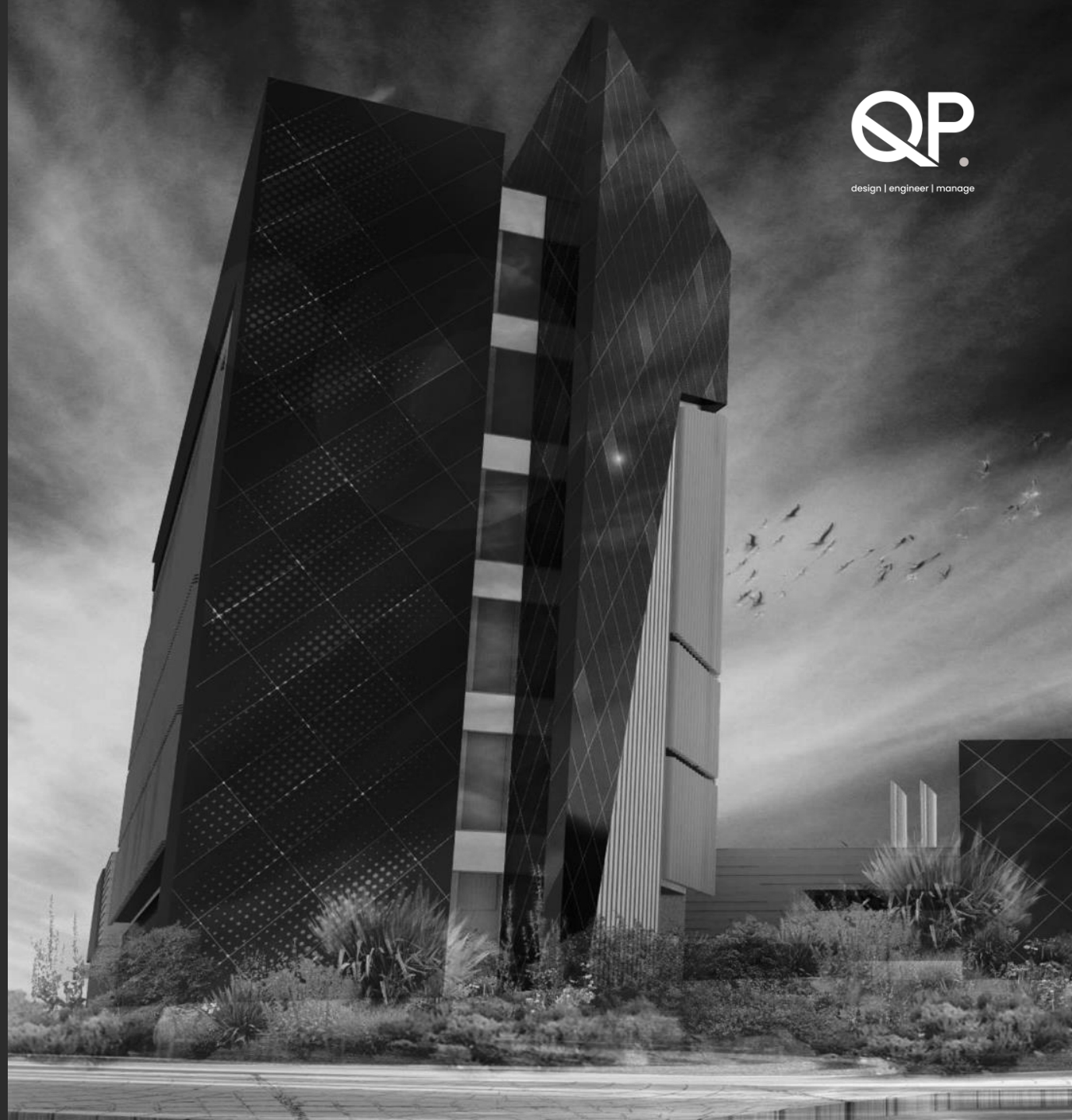
Infrastructure | **Traffic-Modelling**

Specialised | **Work**



Masterplans

Mixed-Use





Manoel Island Master Plan, Malta

Project Construction Value **€450 Million**



Palm City Residences, Libya

Project Construction Value **€120 Million**

Embassy of the People's Republic of China

Project Construction Value €68 Million





Artisan Village, Malta

Project Construction Value **€11 million**

Tigne Point Mixed-Use, Malta

Project Construction Value **€400 Million**



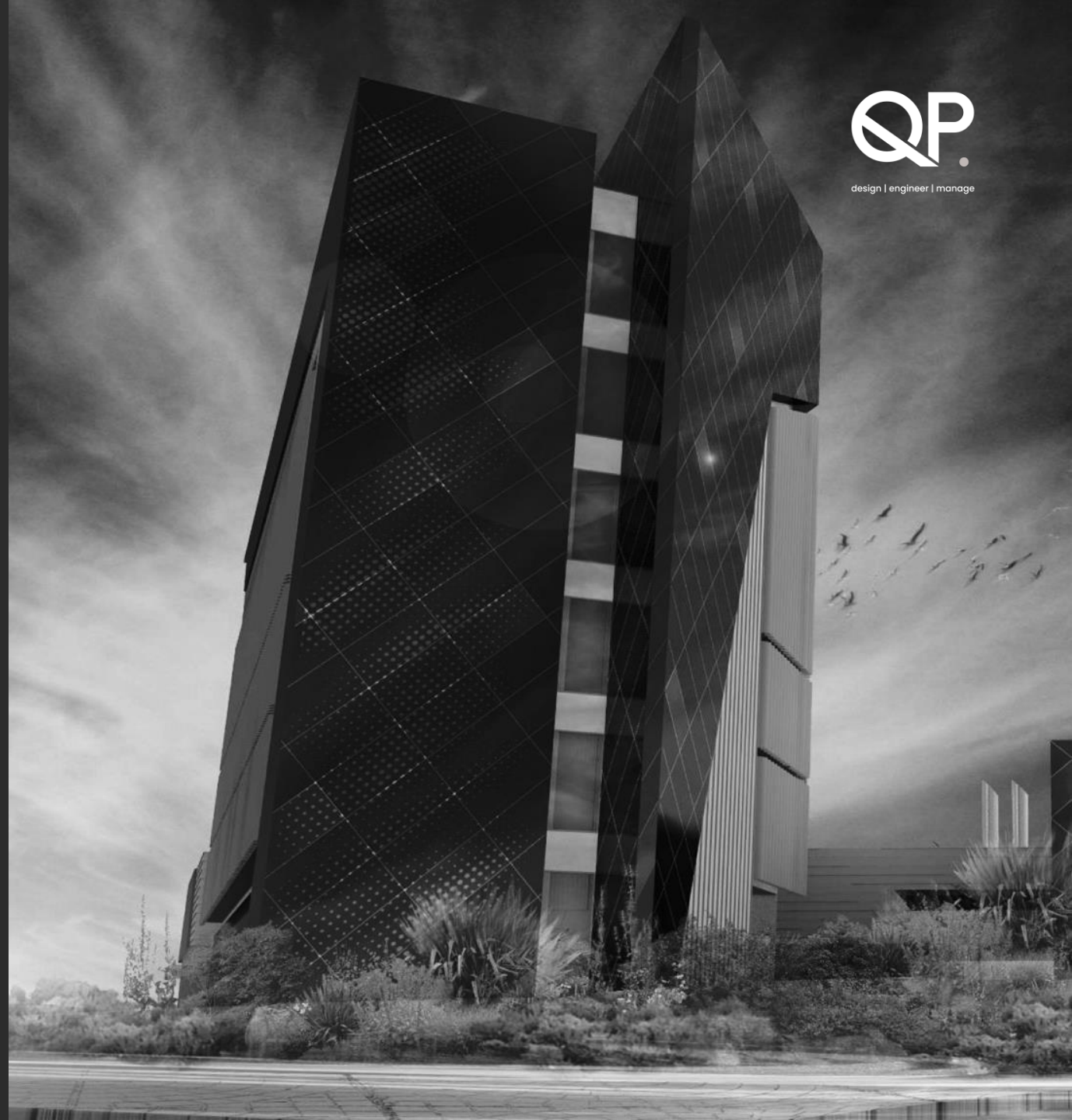
Corinthia Oasis, Malta

Project Construction Value **€110 Million**



Buildings

Tall





Townsquare Mixed-Use, Malta

Project Construction Value **€80 million**

Fino Commercial, Malta

Project Construction Value **€165 million**



Fortina Hotel & Residences, Malta

Project Construction Value **€65 million**





Prague, Mixed-use

Project Construction Value **€135 million**

Tripoli, Mixed-Use

Project Construction Value **€320 million**



Buildings

Residential





SmartCity Malta, The Shoreline

Project Construction Value **€200 million**

Palm Waterfront, Libya

Project Construction Value **€200 million**



Residential Cluster, Malta

Project Construction Value **€8 Million**





Oasis Residences, Malta

Project Construction Value **€110 million**



Oasis Residences, Malta

Project Construction Value **€110 million**



Oasis Residences, Malta

Project Construction Value **€110 million**

Interiors

Residential





Townsquare, Malta

Project Construction Value **€80 million**



Private Residence, Malta

Project Construction Value **€3 million**

Serviced Apartments, Kyiv

Project Construction Value **€11 million**



High-end Residential, Malta

Project Construction Value
€110 Million



Buildings

Hotels



London, Hotel

Project Construction Value
€150 Million



Corinthia Oasis, Malta

Project Construction Value
€110 Million



Budoapest, Hotel

Project Construction Value
€67 Million



St Petersburg, Hotel

Project Construction Value
€100 Million



Khartoum, Hotel

Project Construction Value **€120 Million**



Tripoli, Hotel

Project Construction Value **€130 Million**



Boutique Hotel, Romania

Project Construction Value €20 Million



Hotel Astoria, Brussels

Project Construction Value **€65 Million**



Interiors

Hospitality



Swissotel, Bucharest

Project Construction Value **€22 million**





Swissotel, Kyiv

Project Construction Value **€11 million**



Athenaeum SPA, Malta

Project Construction Value **€6 million**

Executive Lounge, Corinthia Palace Hotel, Malta

Project Construction Value **€300,000**



Panorama Hotel Lounge, Prague

Project Construction Value **€1 Million**



Corinthia Hotel Astoria Suites, Brussels

Project Construction Value **€8 million**





Corinthia Hotel Astoria Suites, Brussels

Project Construction Value **€8 million**

Palazzo Ignazio, Malta

Project Construction Value **€4 million**





Palazzo Ignazio, Malta

Project Construction Value **€4 million**

Swissotel Suites, Bucharest

Project Construction Value **€22 million**





Swissotel Suites, Bucharest

Project Construction Value **€22 million**

Interiors

Food & Beverage



The Villa, Malta

Project Construction Value **€450,000**



Malta, Bahia Michelin -star

Project Construction Value €950,000



Corinthia Orange Grove, Malta

Project Construction Value **€250,000**



Jospehines Cafe

Project Construction Value **€150,000**



Josephine Cafe, Malta

Project Construction Value
n/a

St Regis Hotel, Abu Dhabi

Project Construction Value €500,000



Caviar & Bull, Malta

Project Construction Value **€400,000**



Buildings

Commercial





Malta, Biosciences Centre

Project Construction Value **€27 Million**



Malta, Convention Centre

Project Construction Value **€10 Million**

Blood Bank, Malta

Project Construction Value **€45 million**



Malta, New Parliament Building

Project Construction Value **€86 Million**



Malta, National Archives

Project Construction Value **€60 million**



Malta, Insitute for Tourism Studies

Project Construction Value **€68 million**



Institute for Tourism Studies, Malta

Project Construction Value

n/a

Interiors

Commercial



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Malta, Shoreline Commercial Center

Project Construction **Value €9 million**



Malta, Fino Showroom

Project Construction
Value **€2 million**





Malta, Alf. Mizzi Head Offices

Project Construction
Value **€6 million**

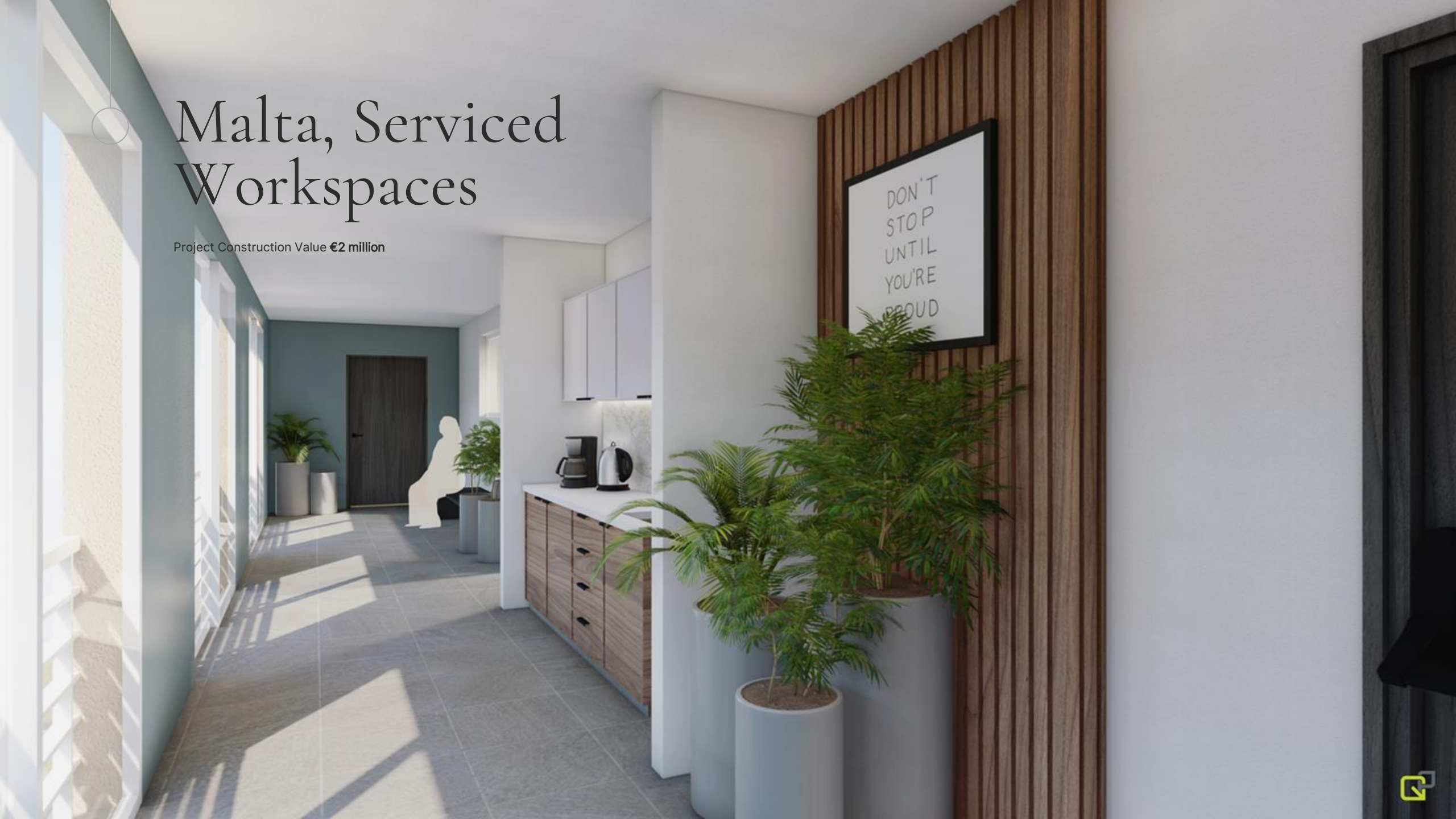


Palazzo Conte, Malta

Project Construction Value **€1,8 million**

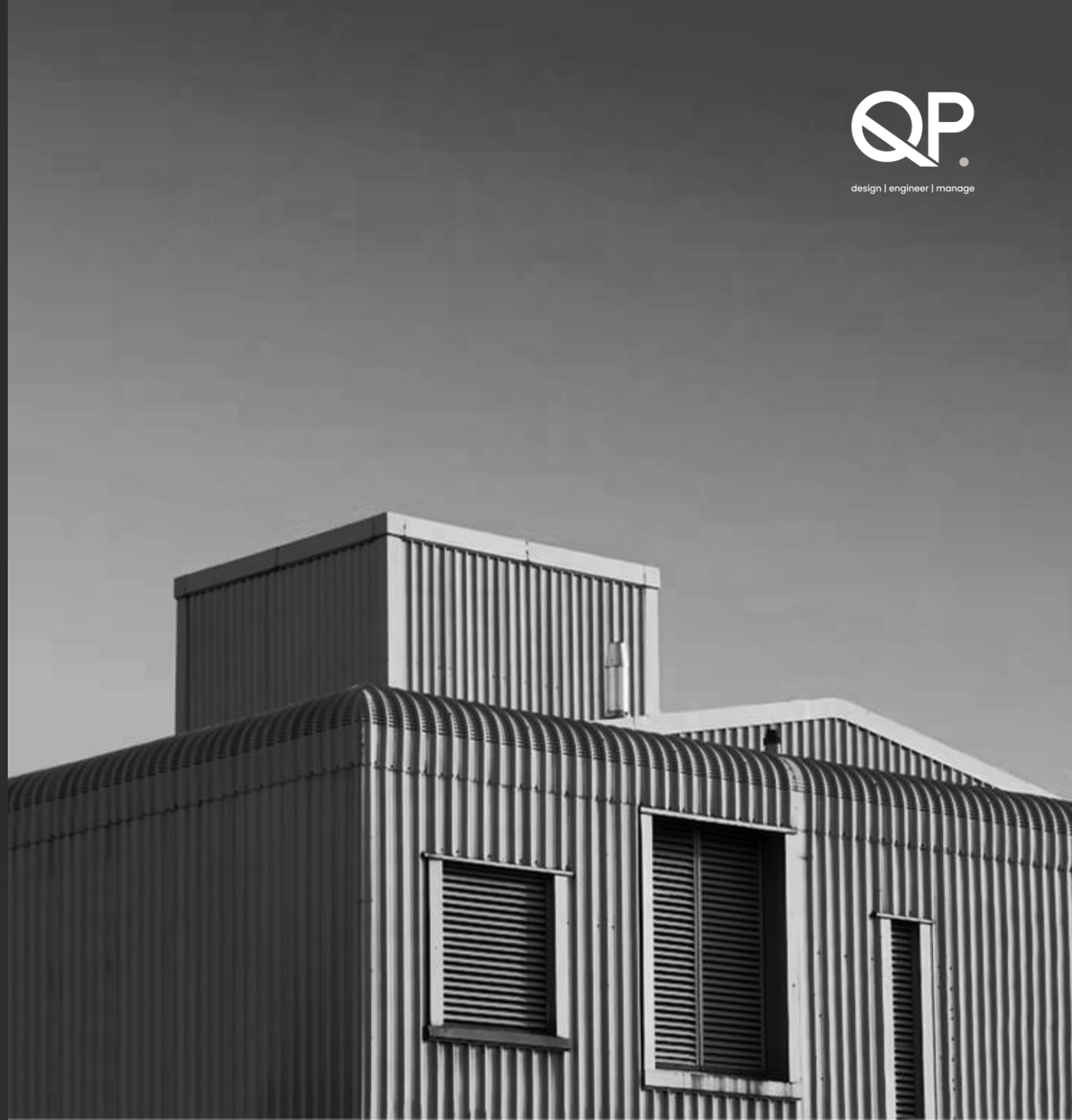
Malta, Serviced Workspaces

Project Construction Value **€2 million**



Buildings

Industrial



Malta, Carmelo Abela Food Logisitics Facility

Project Construction Value **€10 Million**





Malta, International Logistics Hub

Project Construction Value **€65 million**

Methode Electronic, Malta

Project Construction Value **€24 million**



Malta, Logistics Centre

Project Construction Value **€5.5 Million**





Malta, Cargo Village

Project Construction Value **€8 million**

Malta, Creativity Hub

Project Construction Value **€6 Million**



Waste Treatment Plant, Gozo

Project Construction Value **€10 Million**





Malta, Multi-Material Recovery Facility

Project Construction Value **€22 Million**

Infrastructure

Aviation



Malta, International Airport Masterplan

Project Construction Value **n/a**



Malta, Air Traffic Control Tower

Project Construction Value **€64 Million**





Malta, Airport Airside Infrastructure

Project Construction Value **n/a**



Malta, Aviation Maintenance Centre

Project Construction Value **€5 Million**

Malta, MIA Parkeast

Project Construction Value **€16 Million**



Malta, Terminal Re-configuration

Project Construction Value **€8 Million**



Malta, Aviation Park

Project Construction Value **€33 Million**





Malta, Airport Schengen Extension

Project Construction Value **€2 million**

Gozo Rural Airfield, Malta

Project Construction Value **€8 million**



Specialised

Work





Malta, Triton Fountain

Project Construction Value **€4 Million**



Malta, MCST Esplora Planetarium

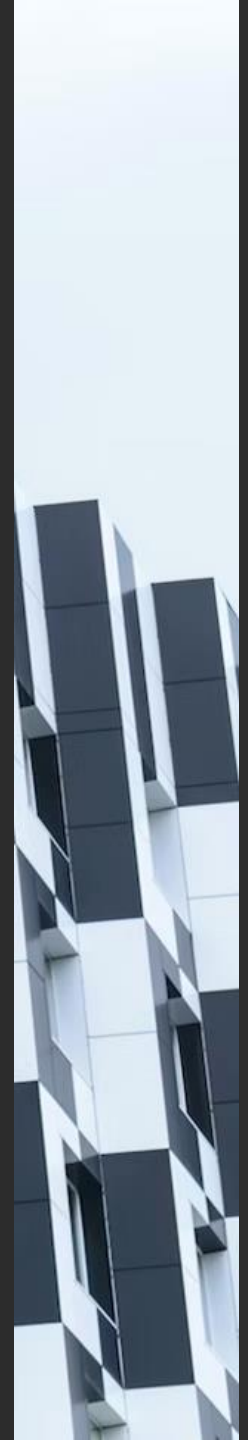
Project Construction Value **€2 Million**



London, HM Queen's Coronation Ceremony

Project Construction Value **n/a**

‘Inspired by creativity, driven by passion’



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